

HARFANPARTNERPROGRAM

FORESEEING TOMORROW'S PROBLEMS

GUIDING EVERYDAY ANSWERS



UNIQUE
TECHNOLOGY
and KNOW-HOW



DEVELOPING your ASSET MANAGEMENT PRACTICE



WE WORK WITH YOU!

The “Harfan Partner Program” is designed to bring value to consulting firms, complementary technology firms and I.T. integrators, looking to further develop their Asset Management Practice.

We invite you to partner with us in our continuous quest for excellence. Differentiate yourself from your competitors and provide unique value added services to your customers with Harfan's Infrastructure Management Approach.



Harfan's Infrastructure Management Approach (HIMA™)
THE MISSING LINK IN YOUR PRACTICE



BE ONE OF THOSE SUCCESSFUL PARTNERS

WHAT IS THE HARFAN PARTNER PROGRAM

Harfan's Partner Program gives you access to state-of-the-art technology transfer, methodology exchange, unique knowledge base and coaching services. Gain a competitive edge from Harfan's expertise in integrating Asset Management with I.T., and leverage on our support in sales and marketing.

Over the last decade, we have successfully partnered with industry leaders coming from various fields of activity such as: architectural and engineering consulting firms, and providers of CMMS, GIS and expert systems, IT integrators, and others. Be one of those successful partners.

WHY PARTNER WITH HARFAN

- ◆ We provide you with a systematic approach to capital planning that will keep you at the leading edge of the fast developing asset management field, ensuring profitability and constant growth.
- ◆ You benefit from providing value added solutions, enhancing your expertise and offering unique services to your clients. Our proven track record and hundreds of satisfied customers show that partnering with Harfan is profitable.

WHAT'S IN IT FOR YOU

Increase your revenues

Add expertise and technology to your Asset Management Practice

Get access to Harfan's knowledge base

Increase your market share

Create recurring business

Benefit from a collaborative marketing effort

Reduce your operating risks

Get support from experts in IT and Asset Management

Create value added services for your clients

Get access to a unique methodology

A unique way to differentiate yourself from the competition

BENEFITS FOR THE PARTNER

State-of-the-Art Capital Improvement Plan (CIP) builders



Differentiation:

Get access to unique expertise and knowledge base



Recurring revenues on a yearly basis from:

Data collection, Condition assessment, CIP processing, etc.



Develop customer loyalty



Access strategic information



HarfanPartner

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